

# PROPHECY INTERNATIONAL HOLDINGS LTD

ACN 079 971 618

**Appendix 4E - Preliminary Final Report** 

For the Year Ended 30 June 2016

## Results for announcement to the market For the Year Ended 30 June 2016

Summary of results	% change	Direction	\$
Revenue from ordinary activities	47%	up	14,672,565
Profit from ordinary activities before tax attributable to members	9%	up	3,752,815
Profit from ordinary activities after tax attributable to members	2%	up	2,416,038
Profit from ordinary activities attributable to members (after non controlling interests)	3%	up	2,402,233

An unfranked dividend of 2.0 cents will be declared for the full year, with a record date of 18<sup>th</sup> October 2016 to be paid on 8<sup>th</sup> November 2016. The Conduit Foreign Income portion of the dividend is zero.

#### **Explanatory Information**

The 2015-2016 year has been completed with an EBITDA of \$5.1 million, an increase of 13% from last year, and a new record for the group. Depreciation, amortisation and acquisition costs in the year amounted to \$1.3 million, bringing the profit from ordinary activities before tax to \$3.8 million.

	SNARE	eMite	Legacy	Group
Revenue(\$M)	7.6	4.0	3.1	14.7
% Change	+27%		-22%	+47%
EBITDA (\$M)	4.0	0.4	0.7	5.1
% Change	+12%		-37%	+13%

Revenues for the full year showed strong growth, increasing by 47% to \$14.7 million compared with \$10.0 million last year. The revenue result is a new record for the group. As previously reported, overall FY16 Q4 new sales invoicing was very strong compared to the previous two quarters. Q4 new sales were up 80% from the Q3 total and 55% from the Q2 total.

Our SNARE business stood out with a new record in revenue growth, increasing by 27% to a total of \$7.6 million. Q4 provided the best quarterly SNARE new sales result in the year, beating Q3 by 65%. The SNARE team has been structured to target continued further growth through FY17, and a healthy pipeline augurs well for the fulfilment of our plans in this area.

eMite new sales improved significantly in Q4, finishing 125% up on the Q3 result. eMite sales activity during Q4 generated a large volume of leads for sales action in FY17, and the Q4 improvement is expected to continue into the new financial year. We expect FY17 to provide a much better sales result as a result of the foundation laid at the end of FY16.

Cash on hand at the end of the full year was \$1.87 million compared to \$5.60 million last year. Net cash-flow from operating activities during the year was \$4.90 million compared to \$2.87 million in the previous year, showing good growth and a continued strong cash-flow from the business. A final dividend of 2.0 cents per share has been declared to complete the year, bringing the full year dividend to 4.0 cents per share. That brings the total dividend payment over the last 10 years to 31.45 cents with an average annual dividend during that period of 3.15c per share. With the acquisition of eMite and the expected further growth of SNARE, future dividends are expected to increase.

The recent improvement in group sales results is expected to flow into FY17. New sales activity has accelerated as a result of the recent improved sales processes. New sales resources have been recruited during the FY2016 year, and additional resources are being sought to continue to capitalise on the recent improved results.

& Lupids

Ed Reynolds Chairman

# Other Information

### For the Year Ended 30 June 2016

### 1 Dividends

An unfranked interim dividend of 2.0 cents per ordinary share was paid on 31 March 2016 in respect of the financial year ended 30 June 2016.

2 Retained Profits	Consolidated Group		
	2016	2015	
	\$	\$	
Opening balance	(10,274,988)	(11,085,306)	
Profit attributable to members of parent entity	2,402,233	2,334,088	
Dividends paid	(2,688,411)	(1,523,770)	
Reserve transfer	-	-	
Closing balance	(10,561,166)	(10,274,988)	
Closing balance 3 Net Tangible Assets per Security	(10,561,166)	(10,274,988)	
, , , , , , , , , , , , , , , , , , ,	<b>(10,561,166)</b> 2016	(10,274,988) 2015	
, , , , , , , , , , , , , , , , , , ,			
, , , , , , , , , , , , , , , , , , ,	2016	2015	
3 Net Tangible Assets per Security	2016	2015 \$	

### 4 Changes in Controlled Entities

On 1 July 2015, the company acquired 100% of the issued share capital of eMite Pty Ltd.

#### 5 Audit Statement

The attached financial statements are currently in the process of being audited.

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

### For the Year Ended 30 June 2016

		2016	2015
	Note	\$	\$
Revenue	2	14,672,565	9,956,360
Other income		316,271	408,148
Employee benefits expense		(7,000,907)	(4,787,575)
Depreciation and amortisation	3	(1,123,986)	(225,791)
Impairment of Goodwill	15	-	(650,000)
Other expenses	3	(3,110,525)	(1,253,331)
Finance costs	_	(603)	-
Profit before income tax		3,752,815	3,447,811
Income tax expense	4 _	(1,336,777)	(1,069,331)
Profit for the year	=	2,416,038	2,378,480
Other comprehensive income, net of income tax			
Items that will be reclassified to profit or loss when specific conditions are met			
Exchange differences on translating foreign controlled entities	_	(104,870)	(111,082)
Other comprehensive income for the year, net of tax	_	(104,870)	(111,082)
Total comprehensive income for the year	=	2,311,168	2,267,398
Profit attributable to:			
Members of the parent entity		2,402,233	2,334,088
Non-controlling interest	_	13,805	44,392
	_	2,416,038	2,378,480
Total comprehensive income attributable to:			
Members of the parent entity		2,297,363	2,223,006
Non-controlling interest	_	13,805	44,392
	=	2,311,168	2,267,398
Earnings per share From continuing operations: Basic earnings per share (cents)	9	3.80	4.21
Diluted earnings per share (cents)	9	3.80	4.21
	J	0.00	

## **Consolidated Statement of Financial Position**

As At 30 June 2016

	Note	2016 \$	2015 \$
ASSETS		Ŧ	Ŧ
CURRENT ASSETS			
Cash and cash equivalents	10	1,869,140	5,602,812
Trade and other receivables	11	3,281,692	3,219,258
Work in progress	12	30,959	85,524
Other assets	16	126,628	158,965
TOTAL CURRENT ASSETS	-	5,308,419	9,066,559
NON-CURRENT ASSETS	-	0,000,410	0,000,000
Trade and other receivables	11	7,581	3,521
Property, plant and equipment	14	334,949	178,763
Deferred tax assets	26	373,921	375,258
Intangible assets	15	17,662,487	2,982,871
TOTAL NON-CURRENT ASSETS	-	18,378,938	3,540,413
TOTAL ASSETS	-	23,687,357	12,606,972
LIABILITIES CURRENT LIABILITIES	=		
Trade and other payables	17	836,740	724,462
Current tax liabilities	26	614,723	637,434
Employee benefits	19	880,390	795,904
Other financial liabilities	18	3,387,079	1,800,139
TOTAL CURRENT LIABILITIES	_	5,718,932	3,957,939
NON-CURRENT LIABILITIES			
Deferred tax liabilities	26	429,898	272,809
Employee benefits	19	60,094	30,648
TOTAL NON-CURRENT LIABILITIES	_	489,992	303,457
TOTAL LIABILITIES	_	6,208,924	4,261,396
NET ASSETS	=	17,478,433	8,345,576
EQUITY			
Issued capital	20	28,469,564	18,959,464
Reserves		(224,726)	(119,856)
Retained earnings	-	(10,561,166)	(10,274,988)
Total equity attributable to equity holders of the Company		17,683,672	8,564,620
Non-controlling interest	-	(205,239)	(219,044)
TOTAL EQUITY	=	17,478,433	8,345,576

## **Consolidated Statement of Changes in Equity**

For the Year Ended 30 June 2016

#### 2016

	Note	lssued Capital \$	Retained Earnings \$	Foreign Currency Translation Reserve \$	Option Reserve \$	Non- controlling Interests \$	Total \$
Balance at 1 July 2015	-	18,959,464	(10,274,988)	(244,681)	124,825	(219,044)	8,345,576
Profit attributable to members of the parent entity		-	2,402,233	-	-	-	2,402,233
Profit attributable to non-controlling interests		-	-	-	-	13,805	13,805
Total other comprehensive income for the year		-	-	(104,870)	-	-	(104,870)
Dividends provided for or paid	8	-	(2,688,411)	-	-	-	(2,688,411)
Shares issued during the year		2,454,100	-	-	-	-	2,454,100
Shares issued in consideration of business combinations		7,056,000	-	-	-	-	7,056,000
Balance at 30 June 2016	=	28,469,564	(10,561,166)	(349,551)	124,825	(205,239)	17,478,433

#### 2015

		lssued Capital	Retained Earnings	Foreign Currency Translation Reserve	Option Reserve	Non- controlling Interests	Total
	Note	\$	\$	\$	\$	\$	\$
Balance at 1 July 2014	_	18,959,464	(11,085,306)	(133,599)	124,825	(263,436)	7,601,948
Profit attributable to members of the parent entity		-	2,334,088	-	-	-	2,334,088
Profit attributable to non-controlling interests		-	-	-	-	44,392	44,392
Total other comprehensive income for the year		-	-	(111,082)	-	-	(111,082)
Dividends provided for or paid	8	-	(1,523,770)	-	-	-	(1,523,770)
Balance at 30 June 2015	=	18,959,464	(10,274,988)	(244,681)	124,825	(219,044)	8,345,576

## **Consolidated Statement of Cash Flows**

## For the Year Ended 30 June 2016

		2016	2015
	Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:			
Receipts from customers		16,323,586	8,143,997
Payments to suppliers and employees		(10,516,307)	(4,802,533)
Interest received		41,488	75,739
Income taxes (paid)/refunded	_	(949,725)	(549,164)
Net cash provided by operating activities	23	4,899,042	2,868,039
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of property, plant and equipment		(208,212)	(128,962)
Payment in respect of business combinations, net of cash acquired		(7,526,230)	-
Development expenditure	-	(693,518)	(335,468)
Net cash used by investing activities	-	(8,427,960)	(464,430)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from issue of shares		2,530,000	-
Payments for capital raise		(75,900)	-
Dividends paid by parent entity	-	(2,688,411)	(1,523,770)
Net cash used by financing activities	-	(234,311)	(1,523,770)
Effects of foreign exchange rates on overseas cash holdings	_	29,557	53,469
Net (decrease)/increase in cash and cash equivalents held	-	(3,733,672)	933,308
Cash and cash equivalents at beginning of year	_	5,602,812	4,669,504
Cash and cash equivalents at end of financial year	10	1,869,140	5,602,812

### Notes to the Financial Statements For the Year Ended 30 June 2016

This financial report covers the consolidated financial statements and notes of Prophecy International Holdings Limited and Controlled Entities(the 'group'). Prophecy International Holdings Limited and Controlled Entities is a for profit Company domiciled in Australia.

Each of the entities within the Group prepare their financial statements based on the currency of the primary economic environment in which the entity operates (functional currency). The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

#### 1 Summary of Significant Accounting Policies

#### (a) Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

These financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The significant accounting policies used in the preparation and presentation of these financial statements are provided below and are consistent with prior reporting periods unless otherwise stated.

The financial statements are based on historical costs, except for the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

#### (b) Principles of Consolidation

The consolidated financial statements include the financial position and performance of controlled entities from the date on which control is obtained until the date that control is lost.

Intragroup assets, liabilities, equity, income, expenses and cashflows relating to transactions between entities in the consolidated entity have been eliminated in full for the purpose of these financial statements.

Appropriate adjustments have been made to a controlled entity's financial position, performance and cash flows where the accounting policies used by that entity were different from those adopted by the consolidated entity. All controlled entities have a June financial year end.

A list of controlled entities is contained in Note 13 to the financial statements.

#### Subsidiaries

Subsidiaries are all entities (including structured entities) over which the parent has control. Control is established when the parent is exposed to, or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the relevant activities of the entity.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (c) Business Combinations

Business combinations are accounted for by applying the acquisition method which requires an acquiring entity to be identified in all cases. The acquisition date under this method is the date that the acquiring entity obtains control over the acquired entity.

The fair value of identifiable assets and liabilities acquired are recognised in the consolidated financial statements at the acquisition date.

Goodwill or a gain on bargain purchase may arise on the acquisition date, this is calculated by comparing the consideration transferred and the amount of non-controlling interest in the acquiree with the fair value of the net identifiable assets acquired. Where consideration is greater than the net assets acquired, the excess is recorded as goodwill. Where the net assets acquired are greater than the consideration, the measurement basis of the net assets are reassessed and then a gain from bargain purchase recognised in profit or loss.

All acquisition-related costs are recognised as expenses in the periods in which the costs are incurred except for costs to issue debt or equity securities.

Any contingent consideration which forms part of the combination is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity then it is not remeasured and the settlement is accounted for within equity. Otherwise subsequent changes in the value of the contingent consideration liability are measured through profit or loss.

#### (d) Income Tax

The tax expense recognised in the consolidated statement of profit or loss and other comprehensive income comprises of current income tax expense plus deferred tax expense.

Current tax is the amount of income taxes payable (recoverable) in respect of the taxable profit (loss) for the year and is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the tax rates and laws that have been enacted or substantively enacted by the end of the reporting period. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred tax is provided on temporary differences which are determined by comparing the carrying amounts of tax bases of assets and liabilities to the carrying amounts in the consolidated financial statements.

Deferred tax is not provided for the following:

- The initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit (tax loss).
- Taxable temporary differences arising on the initial recognition of goodwill.
- Temporary differences related to investment in subsidiaries, associates and jointly controlled entities to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

## Notes to the Financial Statements

### For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (d) Income Tax continued

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and losses can be utilised.

Current and deferred tax is recognised as income or an expense and included in profit or loss for the period except where the tax arises from a transaction which is recognised in other comprehensive income or equity, in which case the tax is recognised in other comprehensive income or equity respectively.

The Company and its wholly-owned Australian controlled entities have formed a tax-consolidated group under the legislation and as a consequence these entities are taxed as a single entity.

#### (e) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment.

Where the cost model is used, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and restoring the asset, where applicable.

#### Depreciation

Property, plant and equipment, is depreciated on a reducing balance basis over the assets useful life to the Company, commencing when the asset is ready for use.

Leased assets and leasehold improvements are amortised over the shorter of either the unexpired period of the lease or their estimated useful life.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Plant and Equipment	10% - 40%

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

#### (f) Leases

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the life of the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (g) Financial Instruments

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. For financial assets, this is the equivalent to the date that the Company commits itself to either the purchase or sale of the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transactions costs, except where the instrument is classified 'at fair value through profit or loss' in which case transaction costs are expensed to profit or loss immediately.

#### **Classification and subsequent measurement**

Financial instruments are subsequently measured at either fair value, amortised cost using the effective interest rate method, or cost. *Fair value* represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as:

- (a) the amount at which the financial asset or financial liability is measured at initial recognition;
- (b) less principal repayments;
- (c) plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount calculated using the *effective interest method*; and
- (d) less any reduction for impairment.

The *effective interest method* is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense in profit or loss.

The classification of financial instruments depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and at the end of each reporting period for held-to-maturity assets.

The Group does not designate any interests in subsidiaries, associates or joint venture entities as being subject to the requirements of accounting standards specifically applicable to financial instruments.

#### (i) Financial assets at fair value through profit or loss

Financial assets are classified at 'fair value through profit or loss' when they are either held for trading for the purpose of short-term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying value being included in profit or loss.

Notes to the Financial Statements

For the Year Ended 30 June 2016

### 1 Summary of Significant Accounting Policies continued

#### (g) Financial Instruments continued

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

Loans and receivables are included in current assets, except for those which are not expected to mature within 12 months after the end of the reporting year.

#### (iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the Group's intention to hold these investments to maturity. They are subsequently measured at amortised cost.

Held-to-maturity investments are included in non-current assets, except for those which are expected to be realised within 12 months after the end of the reporting period, which will be classified as current assets.

If during the period the Group sold or reclassified more than an insignificant amount of the held-to-maturity investments before maturity, the entire held-to-maturity investments category would be tainted and reclassified as available-for-sale.

#### (iv) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

Available-for-sale financial assets are included in non-current assets, except for those which are expected to be sold within 12 months after the end of the reporting period.

#### (v) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost. Fees payable on the establishment of loan facilities are recognised as transaction costs of the loan.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

All of the Group's derivative financial instruments that are not designated as hedging instruments in accordance with the strict conditions explained in AASB 139 are accounted for at fair value through profit or loss.

#### Hedging

On initial recognition of the hedge, documentation is prepared which shows the relationship between the hedged item and the hedging instrument, the risk management plan for the hedge and the methods for testing prospective and retrospective effectiveness.

## Notes to the Financial Statements

### For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### **Financial Instruments continued** (g)

#### Cash flow hedges

Where the risk management plan is to reduce variability in cashflows for a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss - the hedge is deemed to be a cash flow hedge.

The effective portion of the change in the fair value of the derivative is taken to other comprehensive income until the period in which the non-financial asset affects profit or loss. Any ineffective portion of the change in fair value of the derivative is taken immediately to profit or loss.

#### Fair value hedges

Changes in the fair value of derivatives and the hedged item where the hedge has been designated as a fair value hedge are taken to profit or loss.

#### Impairment

A financial asset (or a group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a "loss event") having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of available-for-sale financial assets, a significant or prolonged decline in the market value of the instrument is considered to constitute a loss event. Impairment losses are recognised in profit or loss immediately. Also, any cumulative decline in fair value previously recognised in other comprehensive income is reclassified to profit or loss at this point.

In the case of financial assets carried at amortised cost, loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost (including loans and receivables), a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses. After having taken all possible measures of recovery, if management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial assets is reduced directly if no impairment amount was previously recognised in the allowance account.

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the Group recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (g) Financial Instruments continued

#### Financial guarantees

Where material, financial guarantees issued that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due are recognised as a financial liability at fair value on initial recognition.

The fair value of financial guarantee contracts has been assessed using a probability-weighted discounted cash flow approach. The probability has been based on:

- the likelihood of the guaranteed party defaulting during the next reporting period;
- the proportion of the exposure that is not expected to be recovered due to the guaranteed party defaulting; and
- the maximum loss exposure if the guaranteed party were to default.

Financial guarantees are subsequently measured at the higher of the best estimate of the obligation in accordance with AASB 137: Provisions, Contingent Liabilities and Contingent Assets and the amount initially recognised less, when appropriate, cumulative amortisation in accordance with AASB 118: Revenue. Where the entity gives guarantees in exchange for a fee, revenue is recognised in accordance with AASB 118.

#### (h) Impairment of Non-financial Assets

At the end of each reporting period the Group determines whether there is an evidence of an impairment indicator for non-financial assets.

Where this indicator exists and regardless for goodwill, indefinite life intangible assets and intangible assets not yet available for use, the recoverable amount of the asset is estimated.

Where assets do not operate independently of other assets, the recoverable amount of the relevant cash-generating unit (CGU) is estimated.

The recoverable amount of an asset or CGU is the higher of the fair value less costs of disposal and the value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit.

Where the recoverable amount is less than the carrying amount, an impairment loss is recognised in profit or loss.

Reversal indicators are considered in subsequent periods for all assets which have suffered an impairment loss, except for goodwill.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (i) Intangible Assets

#### Goodwill

Goodwill is carried at cost less accumulated impairment losses. Goodwill is calculated as the excess of the sum of:

- i) the consideration transferred;
- ii) any non-controlling interest; and
- iii) the acquisition date fair value of any previously held equity interest;

over the acquisition date fair value of net identifiable assets acquired in a business combination.

The value of goodwill recognised on acquisition of each subsidiary in which the Group holds less than a 100% interest will depend on the method adopted in measuring the aforementioned non-controlling interest. The Group can elect to measure the non-controlling interest in the acquiree either at fair value ('full goodwill method') or at the non-controlling interest's proportionate share of the subsidiary's identifiable net assets ('proportionate interest method'). The Group determines which method to adopt for each acquisition.

Under the 'full goodwill method', the fair values of the non-controlling interests are determined using valuation techniques which make the maximum use of market information where available.

#### Patents and trademarks

Patents and trademarks are recognised at cost of acquisition. Patents and trademarks have a finite life and are carried at cost less any accumulated amortisation and any impairment losses. Patents and trademarks are amortised over their useful life which is estimated to be 7 year or 15 years, depending on the product.

#### **Research and development**

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably.

The expenditure capitalised includes the cost of materials, direct labour and overhead costs that are directly attributable to preparing the asset for its intended use, and capitalised borrowing costs. Other development expenditure is recognised in profit or loss as incurred.

Capitalised development costs are measured at cost less accumulated amortisation and accumulated impairment losses.

Development costs have a finite life and are amortised on a systematic basis matched to the future economic benefits over the useful life of the projects which are between 5 years.

#### Impairment

For impairment assessment purposes, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level. Goodwill is allocated to those cash-generating units that are expected to benefit from synergies of the related business combination and represent the lowest level within the Group at which management monitors goodwill.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (i) Intangible Assets continued

#### Impairment continued

Cash-generating units to which goodwill has been allocated (determined by the Group's management as equivalent to its operating segments) are tested for impairment at least annually. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount, which is the higher of fair value less costs to sell and value-in-use. to determine the value-in-use, management estimates expected future cash flows from each cash-generating unit and determines a suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of future reorganisations and asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

#### (j) Foreign Currency Transactions and Balances

#### Functional and presentation currency

The functional currency of each of the Group's entities is measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

#### **Transaction and balances**

Foreign currency transactions are recorded at the spot rate on the date of the transaction.

At the end of the reporting period:

- Foreign currency monetary items are translated using the closing rate;
- Non-monetary items that are measured at historical cost are translated using the exchange rate at the date of the transaction; and
- Non-monetary items that are measured at fair value are translated using the rate at the date when fair value was determined.

Exchange differences arising on the settlement of monetary items or on translating monetary items at rates different from those at which they were translated on initial recognition or in prior reporting periods are recognised through profit or loss, except where they relate to an item of other comprehensive income or whether they are deferred in equity as qualifying hedges.

## **Notes to the Financial Statements**

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

(j) Foreign Currency Transactions and Balances continued

#### **Group companies**

The financial results and position of foreign operations whose functional currency is different from the Group's presentation currency are translated as follows:

- assets and liabilities are translated at year-end exchange rates prevailing at that reporting date;
- income and expenses are translated at average exchange rates for the period where the average rate approximates the rate at the date of the transaction; and
- retained earnings are translated at the exchange rates prevailing at the date of the transaction.

Exchange differences arising on translation of foreign operations are transferred directly to the Group's foreign currency translation reserve in the consolidated statement of financial position. These differences are recognised in the consolidated statement of profit or loss and other comprehensive income in the period in which the operation is disposed.

#### (k) Employee Benefits

Provision is made for the Group's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cashflows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

#### **Defined contribution schemes**

All employees of the Group other than those that receive defined benefit entitlements receive defined contribution superannuation entitlements, for which the Group pays the fixed superannuation guarantee contribution (currently 9.5% of the employee's average ordinary salary) to the employee's superannuation fund of choice. All contributions in respect of employees' defined contribution entitlements are recognised as an expense when they become payable. The Group's obligation with respect to employees' defined contribution entitlements is limited to its obligation for any unpaid superannuation guarantee contributions at the end of the reporting period. All obligations for unpaid superannuation guarantee contributions are measured at the (undiscounted) amounts expected to be paid when the obligation is settled and are presented as current liabilities in the Group's statement of financial position.

#### **Termination benefits**

When applicable, the Group recognises a liability and expense for termination benefits at the earlier of: (a) the date when the Group can no longer withdraw the offer for termination benefits; and (b) when the Group recognises costs for restructuring pursuant to AASB 137: Provisions, Contingent Liabilities and Contingent Assets and the costs include termination benefits. In either case, unless the number of employees affected is known, the obligation for termination benefits is measured on the basis of the number of employees expected to be affected. Termination benefits that are expected to be settled wholly before 12 months after the annual reporting period in which the benefits are recognised are measured at the (undiscounted) amounts expected to be paid. All other termination benefits are accounted for on the same basis as other long-term employee benefits.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### Provisions (I)

Provisions are recognised when the Group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

Provisions are measured at the present value of management's best estimate of the outflow required to settle the obligation at the end of the reporting period.

#### (m) **Cash and Cash Equivalents**

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

#### (n) **Revenue and Other Income**

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Group and specific criteria relating to the type of revenue as noted below. has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates.

#### Sale of Goods

Sales of the consolidated group's products are structured around initial licence fees plus annual licence fees. Initial licence fees together with time and materials consulting services contracts are recognised as income in the year of invoicing. A percentage of annual licence fees is recognised as income in the year of invoicing, the balance covers forward maintenance and support commitments and is brought to account on a pro-rata basis.

#### **Rendering of Services**

Revenue in relation to rendering of services is recognised depending on whether the outcome of the services can be estimated reliably. If the outcome can be estimated reliably then the stage of completion of the services is used to determine the appropriate level of revenue to be recognised in the period.

If the outcome cannot be reliably estimated then revenue is recognised to the extent of expenses recognised that are recoverable.

For fixed price consulting service contracts, revenue is recognised on a stage of completion basis and measured using the proportion of actual hours spent on a contract compared to the total expected hours to complete the contract.

The recoverable amount of trade receivables is reviewed on an ongoing basis. Where there is reasonable doubt that the full amount of a trade receivable will not be recovered, a provision for impairment is recognised.

#### Interest Revenue

Interest is recognised using the effective interest method.

All revenue is stated net of the amount of goods and services tax (GST).

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (o) Trade and Other Receivables

Trade and other receivables include amounts due from customers for goods sold and services performed in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. Refer to Note 1(g) for further discussion on the determination of impairment losses.

#### (p) Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

#### (q) Borrowing Costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset.

All other borrowing costs are recognised as an expense in the period in which they are incurred.

#### (r) Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST. The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the consolidated statement of financial position.

Cash flows in the consolidated statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

#### (s) Comparative Amounts

Comparatives are consistent with prior years, unless otherwise stated.

Where a change in comparatives has also affected the opening retained earnings previously presented in a comparative period, an opening consolidated statement of financial position at the earliest date of the comparative period has been presented.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (t) Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Group.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

#### Key estimates - impairment of tax losses

Deferred tax assets include amounts related to unused tax losses. At each balance date the directors review the likelihood that the Group be able to generate sufficient future taxable profits to utilise these tax losses, and adjusts deferred tax assets accordingly. Further information regarding the conditions under which these tax losses may be utilised can be found in Note 26.

#### Key estimates - impairment of goodwill

Included in non-current intangible assets of the Group is Goodwill. At each balance date the directors review whether Goodwill has suffered any impairment in accordance with the accounting policy stated in Note 1(i).

#### Key judgments - provision for impairment of receivables

The value of the provision for impairment of receivables is estimated by considering the ageing of receivables, communication with the debtors and prior history.

#### (u) New Accounting Standards and Interpretations

Accounting Standards and Interpretations issued by the AASB that are not yet mandatorily applicable to the Group, together with an assessment of the potential impact of such pronouncements on the Group when adopted in future periods, are discussed below:

## AASB 9: Financial Instruments and associated Amending Standards (applicable to annual reporting periods beginning on or after 1 January 2018).

The Standard will be applicable retrospectively (subject to the provisions on hedge accounting outlined below) and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The key changes that may affect the Group on initial application include certain simplifications to the classification of financial assets, simplifications to the accounting of embedded derivatives, upfront accounting for expected credit loss, and the irrevocable election to recognise gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. AASB 9 also introduces a new model for hedge accounting that will allow greater flexibility in the ability to hedge risk, particularly with respect to hedges of non-financial items. Should the entity elect to change its hedge policies in line with the new hedge accounting requirements of the Standard, the application of such accounting would be largely prospective.

Although the directors anticipate that the adoption of AASB 9 may have an impact on the Group's financial instruments, including hedging activity, it is impracticable at this stage to provide a reasonable estimate of such impact.

## **Notes to the Financial Statements**

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (u) New Accounting Standards and Interpretations continued

# AASB 15: Revenue from Contracts with Customers (applicable to annual reporting periods commencing on or after 1 January 2017).

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Except for a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with a customer;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied.

This Standard will require retrospective restatement, as well as enhanced disclosures regarding revenue.

Although the directors anticipate that the adoption of AASB 15 may have an impact on the Group's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

#### AASB 16 Leases (1 January 2019)

AASB 16:

- replaces AASB 117 Leases and some lease-related Interpretations
- requires all leases to be accounted for 'on-balance sheet' by lessees, other than short-term and low value asset leases
- · provides new guidance on the application of the definition of lease and on sale and lease back accounting
- largely retains the existing lessor accounting requirements in AASB 117
- requires new and different disclosures about leases

The Group is yet to undertake a detailed assessment of the impact of AASB 16. However, based on the Group's preliminary assessment, the likely impact on the first time adoption of the Standard for the year ending 30 June 2020 includes:

- there will be a significant increase in lease assets and financial liabilities recognised on the balance sheet
- the reported equity will reduce as the carrying amount of lease assets will reduce more quickly than the carrying amount of lease liabilities
- EBIT in the statement of profit or loss and other comprehensive income will be higher as the implicit interest in lease payments for former off balance sheet leases will be presented as part of finance costs rather than being included in operating expenses
- operating cash outflows will be lower and financing cash flows will be higher in the statement of cash flows as principal repayments on all lease liabilities will now be included in financing activities rather than operating activities. Interest can also be included within financing activities.

## **Notes to the Financial Statements**

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

#### (u) New Accounting Standards and Interpretations continued

# AASB 2014-4 Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation (1 January 2016)

The amendments to AASB 116 prohibit the use of a revenue-based depreciation method for property, plant and equipment. Additionally, the amendments provide guidance in the application of the diminishing balance method for property, plant and equipment.

The amendments to AASB 138 present a rebuttable presumption that a revenue-based amortisation method for intangible assets is inappropriate. This rebuttable presumption can be overcome (i.e. a revenue-based amortisation method might be appropriate) only in two (2) limited circumstances:

- 1 The intangible asset is expressed as a measure of revenue, for example when the predominant limiting factor inherent in an intangible asset is the achievement of a revenue threshold (for instance, the right to operate a toll road could be based on a fixed total amount of revenue to be generated from cumulative tolls charged); or
- 2 When it can be demonstrated that revenue and the consumption of the economic benefits of the intangible asset are highly correlated.

When these amendments are first adopted for the year ending 30 June 2017, there will be no material impact on the transactions and balances recognised in the financial statements.

## AASB 2015-1 Amendments to Australian Accounting Standards – Annual Improvements to Australian Accounting Standards 2012-2014 Cycle (1 January 2016)

These amendments arise from the issuance of Annual Improvements to IFRSs 2012-2014 Cycle in September 2014 by the IASB. Among other improvements, the amendments clarify that when an entity reclassifies an asset (or disposal group) directly from being held for sale to being held for distribution (or vice-versa), the accounting guidance in paragraphs 27-29 of AASB 5 Non-current Assets Held for Sale and Discontinued Operations does not apply. The amendments also state that when an entity determines that the asset (or disposal group) is no longer available for immediate distribution or that the distribution is no longer highly probable, it should cease held-for-distribution accounting and apply the guidance in paragraphs 27-29 of AASB 5.

When these amendments are first adopted for the year ending 30 June 2017, there will be no material impact on the financial statements.

## **Notes to the Financial Statements**

For the Year Ended 30 June 2016

#### 1 Summary of Significant Accounting Policies continued

(u) New Accounting Standards and Interpretations continued

# AASB 2015-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101 (1 January 2016)

The Standard makes amendments to AASB 101 Presentation of Financial Statements arising from the IASB's Disclosure Initiative project.

The amendments:

- clarify the materiality requirements in AASB 101, including an emphasis on the potentially detrimental effect of obscuring useful information with immaterial information
- clarify that AASB 101's specified line items in the statement(s) of profit or loss and other comprehensive income and the statement of financial position can be disaggregated
- add requirements for how an entity should present subtotals in the statement(s) of profit and loss and other comprehensive income and the statement of financial position
- clarify that entities have flexibility as to the order in which they present the notes, but also emphasise that understandability and comparability should be considered by an entity when deciding that order
- remove potentially unhelpful guidance in AASB 101 for identifying a significant accounting policy

When these amendments are first adopted for the year ending 30 June 2017, there will be no material impact on the financial statements.

# AASB 2016-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 107 (1 January 2017)

AASB 2016-2 amends AASB 107 Statement of Cash Flows to require entities preparing financial statements in accordance with Tier 1 reporting requirements to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

When these amendments are first adopted for the year ending 30 June 2018, there will be no material impact on the financial statements.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

		2016 \$	2015 \$
2	Revenue and Other Income		
	Sales revenue - sale of goods - provision of services	12,320,969 2,310,108	8,983,064 897,557
		14,631,077	9,880,621
	Finance income - interest received	41,488	75,739
	Total Revenue	14,672,565	9,956,360

#### Sale of Licences

Revenue generated from the sale of goods represents revenue from the sale of computer software licences. It is not possible to develop a meaningful cost of sales figure attributable to this revenue and accordingly none has been disclosed.

#### 3 Result for the Year

The result for the year includes the following specific expenses:		
Salaries and wages	4,738,040	2,951,233
Sales commissions	868,401	610,937
Superannuation contributions	364,155	263,174
Amortisation expense	128,629	46,743
Depreciation and amortisation expense comprises:		
- Depreciation - plant and equipment	128,629	46,743
- Amortisation - intellectual property	935,001	135,001
- Amortisation - development costs	60,356	44,047
	1,123,986	225,791
Impairment		
Impairment of Goodwill	-	650,000
Other Expenses:		
Accounting fees	131,172	110,492
Consulting and professional fees	1,109,563	169,120
Electricity and water	38,564	40,131
Filing fees	112,733	65,539
Insurance	126,707	106,745
Marketing	288,507	76,414
Rent expense	324,438	193,739
Licence fees	78,268	47,850
Communications expense	106,529	45,476
Travel and accommodation	108,476	135,586
Other expenses	685,568	262,239
	3,110,525	1,253,331

## **Notes to the Financial Statements**

For the Year Ended 30 June 2016

2016	2015
\$	\$

#### 3 Result for the Year continued

#### **Research and Development Expenses**

Research and Development costs of \$115,045 are included in the total expenses for the Group and include salaries and wages and on-costs. Research and Development costs for 2015 of \$558,121 are included in the total expenses for the Group and include salaries and wages and on-costs.

Development costs for Intersect Alliance for 2016 of \$693,518 (2015 of \$335,468) have been capitalised and shown in the statement of financial position as an intangible asset.

#### 4 Income Tax Expense

(a) The major components of tax expense (income) comprise:	1,245,921	896,542
Current tax expense Foreign income tax withholding	566	090,042
Deferred tax expense	99,533	- 172,789
•	(9,243)	172,709
Adjustments for current tax of prior periods	(9,243)	-
Total income tax expense	1,336,777	1,069,331
(b) Reconciliation of income tax to accounting profit:		
Profit	3,752,815	3,447,811
Тах	30%	30%
	1,125,845	1,034,343
Add:		
Tax effect of:		
<ul> <li>non-deductible depreciation and amortisation</li> </ul>	40,500	40,422
- goodwill impairment	-	195,000
- non-deductible expenses	34,807	192
- tax losses not recognised	21,847	66,244
	1,222,999	1,336,201
Less:		
Tax effect of:		
- over provision for income tax in prior year	-	-
- previously non-deductible expenses	-	-
- other	(113,778)	266,870
Income tax expense	1,336,777	1,069,331
Weighted average effective tax rate	31%	31%
The increase in the weighted average effective consolidated tax rate for 2016 is a	result of the impairment	of goodwill.

(c) Income tax relating to each component of other comprehensive income:

Timing differences on unrealised foreign exchange gains/(losses) 46,763 252,538	Timing differences on unrealised foreig	in exchange gains/(losses)	46,763	252,538
---	---	----------------------------	--------	---------

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 5 Business Combinations

On 1 July 2015, the Group acquired 100% interest of the equity instruments of eMite Pty Ltd (eMite), a Sydney based business, thereby obtaining control. This acquisition was made to enhance the Group's position in the global software tools market. The Group aims to build a portfolio of products with specific emphasis on tools used by IT departments to manage the security and operations of IT infrastructure. eMite is a significant business in the Group's targeted market.

The following table shows the assets acquired, liabilities assumed and the purchase consideration at the acquisition date.

	Fair value
	\$
Purchase consideration:	
- Cash	7,900,000
- Equity instruments	7,056,000
Total purchase consideration	14,956,000
Assets or liabilities acquired:	
Cash	373,770
Trade receivables	647,470
Plant and equipment	76,524
Intangible assets	12,000,000
Trade payables	(678,746)
Other liabilities	(308,607)
Provisions	(135,866)
Total net identifiable assets	11,974,545
Identifiable assets acquired and liabilities assumed	11,974,545
Goodwill consideration	14,956,000
Less: Identifiable assets acquired	11,974,545
Goodwill	2,981,455

eMite Pty Ltd did not achieve profits in excess of set targets during the financial year, hence the potential earnout payments due on 1 April 2016 and 1 August 2016 are not payable.

#### Acquisition-related costs

Acquisition-related costs amounting to \$198,425 have been included in other expenses in profit or loss in the reporting period ended 30 June 2016.

#### 6 Key Management Personnel Disclosures

Key management personnel remuneration included within employee expenses for the year is shown below:

	2016 \$	2015 \$
Short-term employee benefits Post-employment benefits	1,157,021 77,149	882,210 76,058
	1,234,170	958,268

# **Prophecy International Holdings Limited and Controlled Entities**

ABN: 16 079 971 618

## Notes to the Financial Statements

For the Year Ended 30 June 2016

		2016 \$	2015 \$
7	Remuneration of Auditors		
	Remuneration of the auditor of the parent entity, Grant Thornton, for:		
	- auditing or reviewing the financial statements	77,500	65,500
	- taxation services	24,325	25,044
	Remuneration of other auditors of subsidiaries for:		
	- auditing or reviewing the financial statements of subsidiaries	12,233	11,326
	Total	114,058	101,870
8	Dividends		
	a. The following dividends were declared and paid:		
	Interim unfranked 2016 ordinary dividend of 2.0 (2015: 0.0) cents per share paid on 31 March 2016	1,280,196	-
	Final fully franked 2015 ordinary dividend of 2.2 (2014: 0.0) cents per share paid on 8 October 2015	1,408,215	-
	Interim fully franked 2015 ordinary dividend of 2.0 (2014: 0.0) cents per share paid on 2 April 2015	-	1,108,196
	Final unfranked 2014 ordinary dividend of 0.75 cents per share paid on 9 October 2014	-	415,574
	Total	2,688,411	1,523,770
	Total dividends per share declared and paid	4.20	2.75
	<ul> <li>b. Proposed final 2016 unfranked ordinary dividend of 2.0 (2015: 2.2) cents</li> <li>per share to be paid 8 November 2016</li> </ul>	1,280,196	1,408,215
	The proposed final dividend for 2016 was declared after the end of the reporting peric	od and therefore has	not been

declared after the end of the reporting per provided for in the financial statements. There are no income tax consequences arising from this dividend at 30 June 2016.

#### Franking account

	(70 404)	700 040
The franking credits available for subsequent financial years at a tax rate of 30%	(78,131)	788.949
The number of dubic for subsequent indicial years at a tax rate of 0070	(10,101)	100,040

The above available balance is based on the dividend franking account at year-end adjusted for:

- (a) Franking credits that will arise from the payment of the current tax liabilities;
- (b) Franking debits that will arise from the payment of dividends recognised as a liability at the year end;
- Franking credits that will arise from the receipt of dividends recognised as receivables at the end of the year. (C)

The impact on the franking credit of the dividends proposed after the end of the reporting period is to reduce it by zero (2015: 603, 521).

The ability to use the franking credits is dependent upon the Company's future ability to declare dividends.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

	2016 \$	2015 \$
9 Earnings per Share		
(a) Reconciliation of cornings to profit or less from continuing operations		
<ul> <li>(a) Reconciliation of earnings to profit or loss from continuing operations Profit after income tax</li> </ul>	2,416,038	2,378,480
Non-controlling interest	(13,805)	(44,392)
Profit after income tax attributable to the owners of Prophecy International Holdings Limited	2,402,233	2,334,088
(b) Weighted average number of ordinary shares outstanding during the year used in	-	
Weighted average number of ordinary obstact outstanding during the year	No.	No.
Weighted average number of ordinary shares outstanding during the year used in calculating basic EPS	63,204,866	55,409,784
Weighted average number of ordinary shares outstanding during the year used in calculating dilutive EPS	63,204,866	55,409,784
10 Cash and Cash Equivalents		
Cash at bank and in hand	1,704,657	2,065,920
Short-term bank deposits	164,483	3,536,892
	1,869,140	5,602,812
11 Trade and Other Receivables		
CURRENT		
Trade receivables	3,157,018	2,925,332
Accrued revenue	59,964	57,193
Other receivables	64,710	236,733
Total current trade and other receivables	3,281,692	3,219,258
NON-CURRENT		
Deposits	24	24
Other receivables	7,557	3,497
Total non-current trade and other receivables	7,581	3,521

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 11 Trade and Other Receivables continued

The following table details the Group's trade and other receivables exposure to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as 'past due' when the debt has not been settled, within the terms and conditions agreed between the Group and the customer or counter party to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there is objective evidence indicating that the debt may not be fully repaid to the Group.

The balances of receivables that remain within initial trade terms (as detailed in the table) are considered to be of high credit quality.

	Gross amount \$	Past due and impaired \$	< 30 \$	31-60 \$	61-90 \$	> 90 \$	Within initial trade terms \$
2016 Trade and other receivables	3,289,273	-	637,073	160,698	229,995	92,745	2,168,762
<b>2015</b> Trade and other receivables	3,222,779	-	327,174	42,580	12,494	131,747	2,708,784

The Group does not hold any financial assets with terms that have been renegotiated, but which would otherwise be past due or impaired.

The other classes of receivables do not contain impaired assets.

12

		2016 \$	2015 \$
(a)	Collateral held as security		
	The Group does not hold any collateral over any receivables balances.		
(b)	Financial assets classified as loans and receivables Trade and other receivables - total current - total non-current	3,281,692 7,581	3,219,258 3,521
	Financial assets	3,289,273	3,222,779
Inve	ntories		
At co Work	st: k in progress	30,959	85,524

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 13 Interests in Subsidiaries

**Composition of the Group** 

	Principal place of business / Country of Incorporation	Percentage Owned (%)* 2016	Percentage Owned (%)* 2015
Subsidiaries:			
Promadis Pty Ltd	Australia	100.0	100.0
Intersect Alliance International Pty Ltd	Australia	100.0	100.0
Prophecy International Pty Ltd as trustee for CSP Unit			
Trust	Australia	100.0	100.0
Prophecy R&D Pty Ltd	Australia	100.0	100.0
Prophecy Americas' Inc	United States	93.1	93.1
Prophecy Europe Limited	United Kingdom	100.0	100.0
eMite Pty Ltd	Australia	100.0	-

\*The percentage of ownership interest held is equivalent to the percentage voting rights for all subsidiaries.

#### Significant judgements and assumptions

The Group holds 93.1% of the ordinary shares and voting rights in Prophecy Americas Inc. One other investor holds 6.9%.

Management has reassessed its involvement in Prophecy Americas' Inc in accordance with AASB 10's revised control definition and guidance. It has concluded that they have control over Prophecy Americas' Inc. In making its judgement, management considered the Group's voting rights, the relative size and dispersion of the voting rights held by the other shareholder and the extent of recent participation by this shareholder in general meetings.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

		2016 \$	2015 \$
14	Property, plant and equipment		
	Plant and equipment At cost Accumulated depreciation	793,577 (518,427)	325,184 (206,064)
	Total plant and equipment	275,150	119,120
	Furniture, fixtures and fittings At cost Accumulated depreciation	210,359 (150,560)	194,870 (135,227)
	Total furniture, fixtures and fittings	59,799	59,643
	Total property, plant and equipment	334,949	178,763

#### Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

Consolidated	Plant and Equipment \$	Furniture, Fixtures and Fittings \$	Total \$
Year ended 30 June 2016			
Balance at the beginning of year	119,120	59,643	178,763
Additions	197,362	10,850	208,212
Additions through acquisition of entity	73,988	2,536	76,524
Depreciation expense	(115,400)	(13,229)	(128,629)
Foreign exchange movements	80	(1)	79
Balance at the end of the year	275,150	59,799	334,949

	Plant and Equipment	Furniture, Fixtures and Fittings	Total
Consolidated	\$	\$	\$
Year ended 30 June 2015			
Balance at the beginning of year	95,012	35,821	130,833
Additions	70,535	58,427	128,962
Disposals - written down value	(6,532)	(28,522)	(35,054)
Depreciation expense	(40,658)	(6,085)	(46,743)
Foreign exchange movements	763	2	765
Balance at the end of the year	119,120	59,643	178,763

# **Prophecy International Holdings Limited and Controlled Entities**

ABN: 16 079 971 618

## Notes to the Financial Statements

For the Year Ended 30 June 2016

		2016 \$	2015 \$
15	Intangible Assets		
	Goodwill		
	Cost	6,128,270	3,146,815
	Accumulated impairment losses	(1,020,000)	(1,020,000)
	Net carrying value	5,108,270	2,126,815
	Intellectual property		
	Cost	13,364,132	1,364,132
	Accumulated amortisation and impairment	(1,936,456)	(1,001,455)
	Net carrying value	11,427,676	362,677
	Development costs		
	Cost	1,242,157	548,639
	Accumulated amortisation and impairment	(115,616)	(55,260)
	Net carrying value	1,126,541	493,379
	Total Intangibles	17,662,487	2,982,871

Movements in carrying amounts of intangible assets

	Intellectual property \$	Goodwill - at cost \$	Development costs \$	Total \$
Year ended 30 June 2016				
Balance at the beginning of the year	362,677	2,126,815	493,379	2,982,871
Additions	12,000,000	2,981,455	693,518	15,674,973
Amortisation	(935,001)	-	(60,356)	(995,357)
Impairment of goodwill	-	-	-	-
Balance at the end of the year	11,427,676	5,108,270	1,126,541	17,662,487

	Intellectual property \$	Goodwill - at cost \$	Development costs \$	Total \$
Year ended 30 June 2015				
Balance at the beginning of the year	497,677	2,776,815	201,958	3,476,450
Additions	-	-	335,468	335,468
Amortisation	(135,000)	-	(44,047)	(179,047)
Impairment of goodwill		(650,000)	-	(650,000)
Balance at the end of the year	362,677	2,126,815	493,379	2,982,871

## Notes to the Financial Statements

For the Year Ended 30 June 2016

#### 15 Intangible Assets continued

Intangible assets, other than goodwill have finite useful lives. The current amortisation charges for intangible assets are included under depreciation and amortisation expense in the consolidated statement of profit or loss and other comprehensive income. Goodwill has an indefinite life and is not amortised.

Intellectual property with a carrying value of \$13,392 (2015 \$44,110) relates to copyright in Promadis Ltd's Forensic Science LIMS and Cardiology products. These products have a remaining amortisation period of 5 months

Intellectual property with a carrying value of \$214,284 (2015: \$318,567) relates to copyright in Intersect Alliance International Pty Ltd's software products. These products have a remaining amortisation period of approximately 2 years.

Intellectual property with a carrying value of \$11,200,000 (2015: \$Nil) relates to copyright in eMite Pty Ltd's software products. These products have a remaining amortisation period of 14 years.

Goodwill with a carrying value of \$2,126,815 (2015: \$2,126,815), determined on a value in use basis has been allocated to the Intersect Alliance International Pty Ltd segment. Value in use has been determined by reference to the net present value of cash flow projections over the next 5 years, discounted at a rate of 8%. It is assumed that revenue will continue to grow at 10% rates over the five years of the model, and this will result in 5% profit growth over the cycle. Management has based these assumptions on the targets set for the business.

Goodwill with a value of \$2,981,455, determined on a value in use basis has been allocated to the eMite Pty Ltd segment. Value in use has been determined by reference to the net present value of cash flow projections over the next 5 years, discounted at a rate of 12%. It is assumed that revenue growth of 30% will be achieved in the business in the 2016/17 and 2017/18 financial years, and modest profit growth rates in the remaining 3 years of the cycle. Management has based these assumptions on the targets set for the business.

		2016 \$	2015 \$
16	Other Non-financial Assets		
-	Prepayments	126,628	158,965
17	Trade and Other Payables Unsecured liabilities		
	Trade payables	163,483	98,750
	Sundry payables and accrued expenses	670,599	623,053
	Other payables	2,658	2,659
		836,740	724,462
	Financial liabilities at amortised cost classified as trade and other payables Trade and other payables:		
	- total current	775,745	724,462
	Financial liabilities as trade and other payables	775,745	724,462
18	Other Financial Liabilities		
	Deferred income	3,387,079	1,800,139

## Notes to the Financial Statements

For the Year Ended 30 June 2016

		2016 \$	2015 \$
19	Employee Benefits Current liabilities Long service leave Annual leave	400,668 479,722	488,242 307,662
	Non-current liabilities Long service leave	<u> </u>	795,904 30,648
20	Issued Capital 64,009,784 (2015: 55,409,784) Ordinary shares	28,469,564	18,959,464
	<ul><li>(a) Ordinary shares</li><li>At the beginning of the reporting period</li></ul>	No. 55,409,784	<b>No.</b> 55,409,784
	Shares issued during the year At the end of the reporting period	8,600,000 64,009,784	- 55,409,784
		2016 \$	2015 \$
	Ordinary shares 2,300,000 shares issued during the year 6,300,000 shares issued in consideration of business combinations	18,959,464 2,454,100 7,056,000	18,959,464 - -
		28,469,564	18,959,464

The holders of ordinary shares are entitled to participate in dividends and the proceeds on winding up of the Company. On a show of hands at meetings of the Company, each holder of ordinary shares has one vote in person or by proxy, and upon a poll each share is entitled to one vote.

The Company does not have authorised capital or par value in respect of its shares.

#### (b) **Capital Management**

Capital of the Group is managed in order to ensure the entity continues as a going concern as well as to maintain optimal returns to shareholders and benefits for other stakeholders.

The Group's capital comprises of share capital, retained profit and non-controlling interests of the group.

There are no externally imposed capital requirements.

The Group monitors capital through the gearing ratio, which is calculated as net debt divided by total capital. Net debt is calculated as total borrowings less cash and cash equivalents. Total capital is defined as equity per the consolidated statement of financial position plus net debt.

## **Notes to the Financial Statements**

For the Year Ended 30 June 2016

		2016 \$	2015 \$
21	Capital and Leasing Commitments Minimum lease payments under non-cancellable operating leases:		
	- not later than one year	226,834	200,662
	- between one year and five years	628,738	526,234
		855,572	726,896

Operating leases have been have been taken out for premises in Adelaide, Sydney and America.

The Adelaide lease terminates on 30 June 2020.

The Sydney lease terminates on 30 September 2016.

Prophecy Americas' Inc. has entered into a 39 month tenancy, terminating on 28 February 2019.

#### 22 Contingencies

#### **Contingent Liabilities**

Prophecy International Pty Ltd, a controlled entity, has provided guarantees to third parties in respect of property lease rentals. The maximum amount payable is \$146,473 (2015: \$87,280).

Details of leases can be found in Note 21. The guarantees are secured by a fixed charge over Prophecy International Pty Ltd's bank balances.

No material losses are anticipated in respect to this contingency.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

			2016	2015
			\$	\$
23	Cash	Flow Information		
	(a)	Reconciliation of result for the year to cashflows from operating activities		
		Profit for the year	2,416,038	2,378,480
		Cash flows excluded from profit attributable to operating activities		
		Non-cash flows in profit:		
		- depreciation and amortisation	1,123,986	225,791
		- impairment of goodwill	-	650,000
		<ul> <li>net gain on disposal of property, plant and equipment</li> </ul>	-	35,054
		- foreign exchange (gain)/loss	(218,549)	(408,149)
		<ul> <li>foreign exchange differences arising on translation of foreign subsidiaries</li> </ul>	189,262	242,832
		Changes in assets and liabilities, net of the effects of purchase and disposal of subsidiaries:		
		- (increase)/decrease in trade and other receivables	414,175	(2,178,082)
		- (increase)/decrease in inventories	53,542	(38,763)
		- (increase)/decrease in deferred tax receivable	1,337	233,897
		- (increase)/decrease in other assets	31,349	(96,661)
		- increase/(decrease) in income in advance	1,278,333	772,538
		- increase/(decrease) in trade and other payables	(564,975)	434,992
		- increase/(decrease) in income taxes payable	(22,711)	347,673
		<ul> <li>increase/(decrease) in deferred taxes payable</li> </ul>	219,164	179,380
		<ul> <li>increase/(decrease) in employee benefits</li> </ul>	(21,909)	89,057
		Cashflow from operations	4,899,042	2,868,039
	(b)	Credit standby arrangements with banks		
	. ,	Credit facility	30,000	20,000
		Amount utilised	(4,811)	(3,516)
		_	25,189	16,484
		The major facilities are summarised as follows:		

Credit cards:

Prophecy International Pty Ltd, Intersect Alliance Pty Ltd, Promadis Pty Ltd and eMite Pty Ltd, controlled entities, have credit card facilities.

## **Notes to the Financial Statements**

For the Year Ended 30 June 2016

#### 24 Events Occurring After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

#### 25 Reserves and retained surplus

#### (a) Foreign currency translation reserve

Exchange differences arising on translation of the foreign controlled entity are recognised in other comprehensive income - foreign currency translation reserve. The cumulative amount is reclassified to profit or loss when the net investment is disposed of.

#### (b) Share option reserve

This reserve records the cumulative value of employee service received for the issue of share options. When the option is exercised the amount in the share option reserve is transferred to share capital.

## Notes to the Financial Statements

For the Year Ended 30 June 2016

				2016 \$	2015 \$
26	Тах				
	Current Tax Liability				
	Income tax payable			614,723	637,434
	Recognised deferred tax assets and liabilities Deferred tax assets			373,921	375,258
	Deferred tax liabilities			429,898	272,809
		Opening Balance \$	Charged to Income \$	Charged Directly to Equity \$	Closing Balance \$
	Deferred tax assets		·	·	·
	Property, plant and equipment				
	- tax allowance	568	1,393	-	1,961
	Provisions - employee benefits	213,986 191,653	20,587 (12,815)	-	234,573
	Unrealised foreign exchange Accruals	103,126	(12,015) (2,135)	(252,538)	(73,700) 100,991
	Deferred tax assets attributable to tax losses	98,053	12,053	_	110,106
	s40-880 deduction	1,769	(442)	-	1,327
	Balance at 30 June 2015	609,155	18,641	(252,538)	375,258
	Property, plant and equipment			(,,	
	- tax allowance	1,961	(821)	-	1,140
	Provisions - employee benefits	234,573	43,542	-	278,115
	Unrealised foreign exchange	(73,700)	(88,346)	46,763	(115,283)
	Accruals	100,991	(2,033)	-	98,958
	Deferred tax assets attributable to tax losses	110,106	-	-	110,106
	s40-880 deduction	1,327	(442)	-	885
	Balance at 30 June 2016	375,258	(48,100)	46,763	373,921
	Deferred tax liability				
	Work in progress	17,433	11,278	-	28,711
	Prepayments	1,009	1,326	-	2,335
	Other current assets	74,412	92,990	-	167,402
	Unrealised foreign currency gains	575	73,786	-	74,361
	Balance at 30 June 2015	93,429	179,380	-	272,809
	Work in progress	28,711	(24,826)	-	3,885
	Prepayments	2,335	3,186	-	5,521
	Other current assets	167,402	184,267	-	351,669
	Unrealised foreign currency gains	74,361	(5,538)	-	68,823
	Balance at 30 June 2016	272,809	157,089	-	429,898

## Notes to the Financial Statements

#### For the Year Ended 30 June 2016

		2016	2015
		\$	\$
26	Tax continued		
	Unrecognised deferred tax assets		
	Deferred tax assets have not been recognised in respect of the following: Tax losses	4,225,513	4,173,699

Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the Group can utilise the benefits therein.

#### 27 Company Details

The registered office of and principal place of business of the company is:

Prophecy International Holdings Limited and Controlled Entities

Level 1 76 Waymouth Street Adelaide SA 5000